# Morningstar Guide to Investing

How we can help you achieve your financial goals



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This guide is intended to serve as an introduction to Morningstar, a description of our investment philosophy, definitions of some key investing concepts and a guide on how to use our website.

While we have made this guide publicly available, many of the links point to Premium content on our website. Those links can be accessed by becoming a Morningstar Premium member. If you're already a Premium member, please **log in**.

Non-Premium members can sign-up for a free 4-week trial.

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# Investing product overview

Now that you have learned some of the foundational concepts of investing, you are ready to continue your journey towards becoming a Morningstar investor.

Morningstar provides independent, fundamental analysis of a wide range of investments including equities, managed funds, ETFs, and LICs. We have a dedicated team of over 30 equity, credit, and manager research analysts in Sydney covering the local market and a global team of 270 analysts. Worldwide we cover 1,600 stocks, 700 debt issuers, and 4,380 funds and ETFs.

We have provided a brief description of each asset class and described our research methodology and where to access our research.

# Equities

Buying an equity gives you partial ownership of a company. As a partial owner, you have a share of any assets owned by the company, earnings generated by selling products, as well as any liabilities the company may have. If you owned Apple stock before they invented the iPhone, you benefited from the resulting success of the product. At the same time, if you invest in a company that performs poorly or is adversely impacted by global trends or events, you share in the downside. In the case of the company you own going out of business, this can result in a complete loss of your investment.

At Morningstar, we believe buying shares of superior businesses and allowing them to compound over time is the surest way to create wealth in the stock market. The long-term fundamentals of businesses, such as cash flow, competition, economic cycles, and stewardship, are our primary focus areas because history has shown that market sentiment is fleeting, momentum can quickly reverse, and the herd is sometimes a dangerous crowd.

Our focus is on the intrinsic value of a security. Occasionally, this approach causes our recommendations to appear out of step, but willingness to be contrarian is an important source of outperformance and a benefit of Morningstar's independence. There are three key components that go into our fundamental analysis of equity securities:

- Economic moat: The economic moat concept is a cornerstone of Morningstar's investment philosophy and is used to distinguish high-quality companies. An economic moat is a structural feature that allows a firm to sustain excess returns on invested capital over a long period. Without a moat, profits are more susceptible to competition. We have identified five sources of economic moats: intangible assets, switching costs, network effect, cost advantage, and efficient scale.
- Fair value estimate: Our fair value estimate is primarily based on Morningstar's proprietary threestage discounted cash-flow model. We're looking well beyond next quarter to determine the cashgenerating ability of a company's assets because history has shown the market price of a security will migrate towards the firm's intrinsic value over time.
- Uncertainty rating: The Morningstar uncertainty rating demonstrates our assessment of a firm's cash-flow predictability, or valuation risk. From this rating, we determine appropriate margins of safety: the higher the uncertainty, the wider the margin of safety around our fair value estimate before our recommendations are triggered.

Our recommendations are based on the current share price relative to Morningstar's fair value estimate after adjusting for an appropriate margin of safety. Our equity research reports provide the following ratings:



For more on our equity research methodology please see:

- Methodology Click Here
- Morningstar Equities Valuation Click Here

# Managed funds, ETFs and LICs

Pooled investment vehicles offer a diversified portfolio, managed by a professional fund manager, in a single investment. They come in three main types: managed funds, exchange-traded funds (ETFs), and listed investment companies (LICs).

These vehicles cover various asset classes including bonds, property, and stocks. The investment strategies

**Silver** 

range from simple, low-cost, index strategies all the way to higher cost, active approaches, and also include some complex options that employ derivatives and other methods. There is a huge array of investment choices, so Morningstar offers several tools to help investors narrow down which investments may be appropriate for them, and just as importantly, which investments should be avoided or treated with caution.

**Gold** 



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#### **Morningstar Analyst Rating and Morningstar Star Rating**

The two most visible tools are the Morningstar Analyst Rating (qualitative) and the Morningstar Star Rating (quantitative).

The quantitative Star Rating analyses the historical performance of a fund, looking backwards. It ranks funds from one to five stars, based on past performance--both return and risk (volatility). It uses focused comparison groups to better measure fund manager skill. As always, the Morningstar Rating is intended for use as one step in the fund evaluation process. A high rating alone is not a sufficient basis for investment decisions.

The qualitative Morningstar Analyst Rating is the summary of our forward-looking view of a fund. It is the outcome of a collaborative process based on a site visit, manager questionnaire, quantitative and holdings-based analysis of the portfolio, and an assessment of key issues identified by our analysts.

Morningstar's qualitative manager research aims to determine which investments deserve the attention of investors and which do not. Morningstar assesses investment managers based on how we believe they will perform in the future over an economic cycle, against both peers and accepted benchmarks. Our model rewards managers that are open and transparent, have a well-run investment process and, importantly, are good fiduciaries of investors' monies. We have identified five areas that we believe are crucial to predicting the future success of funds: People, Parent, Process, Performance, and Price. Based on our evaluation of these components, our analysts assign a Morningstar Analyst Rating to funds using a five-point scale ranging from "Gold" to "Negative". The top three ratings of Gold, Silver, and Bronze all indicate that our analysts think highly of a fund; the difference between them corresponds to differences in the level of analyst conviction in a fund's ability to outperform its benchmark and peers through time, within the context of the level of risk taken. The Analyst Rating does not express a view on a given asset class or peer group; rather, it seeks to evaluate each fund within the context of its objective, an appropriate benchmark, and peer group.

We publish Star ratings on ETFs and managed funds (as the returns are calculated using the same methodology) but not LICs, which have a unique methodology for calculating their performance. We publish Analyst Ratings on ETFs, managed funds, and LICs.

In essence, think of the Star Rating as a report card of past performance, the Analyst Rating as an aptitude test of its future performance.

#### Morningstar's manager research team

Morningstar has a network of more than 110 manager research analysts located across the firm's offices in Sydney, Chicago, London, and Hong Kong. In Sydney, our team of more than 10 manager research analysts have more than a decade of experience on average. These analysts share global insights, analysis, and investment data.

#### ETFs

ETFs share three qualities: they're pooled investment vehicles, their shares trade on stock exchanges, and they have a daily share creation and redemption mechanism. An ETF can be thought of as a managed fund whose shares happen to trade on stock exchanges. The largest and oldest ETFs are passive investments, which merely try to replicate the behaviour of a market or market segment.

For more on our ETF research methodology please see:

Exchange Traded Fund Methodology Click Here

#### Managed funds

Managed funds pool the money of individuals for investment by a professional fund manager. They are not listed on the exchange, and investors apply to invest or redeem directly with fund managers, or via investment platforms or the ASX's mFunds service. Investments in managed funds are processed through the creation and redemption of fund shares at the end of each trading day. Through this process the managed fund will always trade at the net asset value of the underlying assets within the fund.

For more on our manager research methodology please see:

Manager Research Methodology Click Here

#### Listed investment companies (LICs)

LICs are a form of managed investments that allow investors to access a diverse and professionally managed portfolio of assets which can include shares, property, and interest-bearing deposits. The fundamental difference between a LIC and a managed fund is that the LIC trades on an exchange rather than issuing and redeeming shares at the end of the trading day. This difference means LICs can trade at prices that are higher or lower than the underlying value of the assets in the portfolio.

For more on our LIC research methodology please see:

LICs Research Methodology Click Here



# How we can help you achieve your financial goals

Morningstar's core mission is to help individual investors make better financial decisions. The following section outlines how we help investors achieve better financial outcomes. These links can be accessed by becoming a Morningstar Premium member. If you're already a Premium member, please log in. Non-Premium members can sign-up for a free 4-week trial.

## Discover new investments

Morningstar provides a variety of ways that you can discover new investments including screening tools, reports on our top rated investment ideas and model portfolios.

#### **Stock Screener**

The Morningstar Stock Screener is a tool that can be used to search for stocks by sector, market cap, and key criteria including performance figures and valuation ratios. For Premium members, you can also include criteria such as our analyst recommendations, economic moat, stewardship rating, fair value uncertainty or three analyst pre-defined searches. Try it now *¬* 



## **Fund Screener**

The Morningstar Fund Screener is a tool that can be used to find investment trusts, superannuation funds, pensions and annuities by fund manager, category, assets, minimum investment and returns criteria. For Premium members we also include the Morningstar Rating as a search criteria. Try it now *>* 

U Funds	NZ Funds							
<ul> <li>Snapshot</li> </ul>	:	Reset all filte	<u>rs</u>					
Iniverses		Analyst Rat	ing : Bronze, Silver,	Gold 🗙				
AU Investn	nent Trusts, AU Investi 🔻	Overview	Performance	Fees & Expens	ses Prices	& Distribution	Category Ranking	Operation
▹ Mornings	tar Rating					1-20 of 18	888 🔶 🔸	Show 20 Rows 🕶
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Under I	Review	Name	^	APIR	-	Analyst Rating	Morningstar®	Global
Not Ra	table				Rating™		Category	Category
Negati	ve		naged Volatility	ACM0006AU	****	😳 Bronze	Equity Australia	Australia
Neutro	d	Equitie	5				Large Blend	Equity
🕃 Bron	C 100	Aberde     Intl Eq	en Actively Hedged uities	CRS0005AU	**	🖾 Silver	Equity World Large Growth	Global Equity Large Cap
Cold Gold			een Asian cunities	EQI0028AU	***	😳 Bronze	Equity Asia Pacific w/o Japan	Asia ex-Japan Equity
▹ Net Asset	ts < Any		een Emerging cunities	ETL0032AU	****	😳 Silver	Equity Emerging Markets	Emerging Markets Equity
Fund Con	npany	Aberde	en Fully Hedged	CSA0135AU	**	C Silver	Equity World -	Global Equity
Mornings	tar® Category	Interna	ational Eq				Currency Hedged	
Closed to	new investors	Aberde Equity	en International	EQI0015AU	**	🖾 Silver	Equity World Large Value	Global Equity Large Cap
Closed to	all investors		en Select Inv Act	CSA0114AU	**	🖾 Silver	Equity World Large	Global Equity
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### **Global Equity Best Ideas**

Morningstar's monthly Global Equity Best Ideas is a compilation of stock ideas sourced from Morningstar's global equity research team. Coverage includes companies based in Australia & New Zealand, Asia, the Americas and Europe, which are currently trading at significant discounts to our assessed fair values. Try it now A

STAR <sup>®</sup>	NINGS	<b>N</b> RI	Mc			vember 2017	Nov
	IS	lea	d	Best	Equity	ilobal	G
c Uncertainty Rating		Discount / (Premium) to FV		Morningstar Rating	Company	of Contents	Table
					RECENT ADDITIONS	Best Ideas	2
Medium			218	****	Shire PLC (SHPG)	Best Ideas Bationale	6
Medium	Narrow	24%	15.3	****	Hostess Brands Inc (TWNK)		-
High	Wide	23%	64	****	Enbridge Inc (ENB)	Removals Rationale	31
Medium	Narrow		4.6	****	Telstra Corp Ltd (TLS)	Research Methodology	32
Medium	Wide	19%	95	****	Guidewire Software Inc (GWRE)	Research Disclosure	34
Medium	None	18%	3.1	****	AVEO Group (AOG)		
Low	Wide	17%	30	****	Enterprise Products Partners LP (EPD)	About the Best Ideas	36
Medium	Narrow	15%	175	****	Vertex Pharmaceuticals Inc (VRTX)		
High	Narrow	14%	13.5	****	Crown Resorts Ltd (CWN)	ael Holt, CFA	Micha
Medium		13%	40	****	Royal Philips NV (PHIA)	of Global Equity Research	Head o
					RECENT REMOVALS	beth Collins, CFA or of Equity Research, Americas	
Medium	Wide	13%	42	****	Comcast Corp (CMCSA)		
	Wide	13%	42	****	Comcast Corp (CMCSA)	n Fleck, CFA or of Faulty Research, Australia	

### Morningstar's Model Income Portfolio

Morningstar's Model Income Equity Portfolio is an actively managed concentrated portfolio consisting of stocks in the S&P/ASX 200 Index. Model holdings primarily consist of companies with greater than average sustainable net yield expectations. Try it now *>* 

Morningsta Performance and Al			quity Portfolio							
Total Return (x) - Portrios - S&P/ASX 200.1 55 55 55 55 55 55 55 55 55 5	Accum Index	- Contraction	Pertibilio Distributions* (%) Moat Rating		Style Br           Value         Co           High         25         27           7         5         3         0	Equ		ortfo		el Income 08062017
	01-6	911 943 945 945 945	Stewardship Rating	Price/Fair Value*	Top Five					
			9 Exemplary Standard		Discount Real	Trade Sumn	mary			Portfolio Objective
Portfolio Returns (%)				30* 61*	Premium Consi	Action	Ticker	Previous Weight %	New Weight %	The objective of the Morningstar Model Income Equity Portfolio (Australia & New Zealand) is to provide attractive net and gross dividend yields while outperforming the S&P/ASX 200 Accumulation
AGR except 1 Year and YTD		S&P/ASX 200 Portfolio Accum. Index	79%		Comr	Remove	BWP-AU	2.287	0.000	Index over a complete cycle. The portfolio is actively managed and concentrated, mostly consisting of
TD		-0.99 3.86				Increase	CCL-AU	2.989	4.500	companies with sustainable distributions, franking credits, and trading at discounts to intrinsic value according to our large research team. All else equal, we also strive to own companies with economic
Year		2.82 9.25	* Weighted ex-cash, hence <100%.			Increase	SCG-AU	2.546	4.500	moats, as high quality companies tend to provide attractive returns with reduced volatility. Total
Year		6.15 7.08				Remove	SKI-AU	3.611	0.000	return will generally be driven more by income than capital appreciation, although both are
5 Year		10.95 10.09				Increase	VCX-AU	3.467	4.500	desirable.
10 Year		4.47 3.09				Add	WFD-AU	0.000	3.500	Trade Analysis
Since Inception		11.18 7.98				Remove *based on price	WDW-AU es as of June	2.411 7, 2017	0.000	We've made a few trades in the portfolic that improve its overall valuation, quality, and dividend yield, as is our constant goal. Expected return improves slightly as indicated by a greater discount to our fair value estimates, and quality improves as the share of most and lower uncertainty companies in the portfolio morease. Net divident yield ream strategy at 4.9% and groups viel at 6.2%, both
Sendelle Heldlere		Marchander Badana								ahead of the S&P/ASX 200 index. Importantly, we believe this yield is more diversified and sustainable than the bank-dominated payout of the benchmark. Our general aim when trading is to
Portfolio Holdings Stock Name	6 of Portfolio	Morningstar Ratings	Morningstar Style Box	E = Shares Ad Uncertainty Rating	ded ⊖= Shares Sold ★= New Moat Bating	Any Morningst this report are I				sustainable than the bank-dominated payout of the benchmark. Our general aim when trading is to methodically rotate from expensive to attractively priced stocks while sustaining an attractive
ash Account	12.29	recompose recommendation	resoning that Style Buk	cross and y hading	and an energy	at www.mornin				dividend yield and being mindful of tax implications, and that's true of this update.
Aedibank Private	5.88	Hold		Medium	Narrow					The total number of holdings falls to 22 from 24, as we exited three holdings (BWP Trust, Spark
Sydney Airport	5.82	Hold		Medium	Narrow					Infrastructure, and Woolworths) and initiated one (Westfield). We also increased our position sizes in
elstra	5.81	Accumulate		Medium	Narrow					three companies (Coca-Cola Amatil, Scentre Group, and Vicinity Centres). Taking all of this together,
Vesfarmers	5.19	Hold		Medium	Narrow					our cash position remains about 10% which is our maximum, indicating we still see the Australian
crown Resorts	4.94	Hold		High	Narrow					equity market as generally on the expensive side.
ficinity Centres	4.40	<ul> <li>Hold</li> </ul>		Medium	Narrow					Our motivation for transactions in this portfolio is always bottoms-up, fundamentally-driven analysis
latinum Asset Mngment	4.38	Reduce		Medium	Narrow					of individual companies. But as a check, it's instructive to consider any set of trades together and be
ational Australia Bank	4.38	Hold		Medium	Wide					mindful of thematics that emerge to ensure they seem sensical and more importantly don't overly
arsales.com	4.35	Hold		Medium	Narrow					expose the portfolio to concentrated risks. Probably the largest thematic of the portfolio today, at
Scentre Group	4.26	<ul> <li>Hold</li> </ul>		Medium	Narrow					least relative to the benchmark index, is that we have no exposure to basic materials. We simply see the space as expensive and generally unfit for income. By not owning an expensive sector, the
					Wide					the space as expensive and generally unit to income, by not owning an expensive secon, the portfolio is more likely to deviate from benchmark performance, but we believe drawdown risk is reduced, a trade-off we're hapor to accent.
										Another theme to highlight is we've shifted some of our interest-sensitive exposure to retail property as those stucks have underperformed their office and industry property peers as well as most utility stocks. Consumers have slowed their spending, have too much debt on average, and may somo be spont for choice ar competing prices with the entry of Amazon We're aware of their and agree, but the other stocks. Or any stock are also also also also also also also also

### **Morningstar's ETF Model Portfolios**

Morningstar's ETF Model Portfolios are a series of diversified, model portfolios that are designed for varying investor risk and return profiles. Asset allocations have been devised using Morningstar's strategic asset allocation framework and long-term capital market assumptions. ETF selection relies on Morningstar's qualitative and quantitative ETF research.

Try it now ↗



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# How to evaluate investments

As a leading independent provider of investment research, Morningstar provides our readers with support in assessing new investment ideas, reviewing current portfolio holdings and / or validating third-party advice.

#### **Morningstar's Equity Research Reports**

Morningstar's Equity Research Reports provide a comprehensive view of each security that we cover. We provide an overall recommendation based on our calculated intrinsic value compared to the current price of the security. The key to our evaluation of each security is our assessment of the four key components of our fundamental analysis: the fair value estimate, uncertainty rating, economic moat and stewardship rating. Our analyst report also includes, our full investment thesis and comments on the valuation and risk of the security. Research Reports 7

Macquarie Group Limited MQG

#### Equity Research Methodology

worth--or fair value estimate, in Morningstar terminology. Five-sta the biggest risk-adjusted discount to their fair values, whereas 1premiums to their intrinsic worth.

We believe that a company's intrinsic worth results from the future Morningstar Rating for stocks identifies stocks trading at a discoun

Four key components drive the Morningstar rating:

- our assessment of the firm's economic moat;
   our estimate of the stock's fair value;
   our uncertainty around that fair value estimate, and;
- 4. the current market price.

This process ultimately culminates in our single-point star rating. I fundamentally focused methodology and a robust, standardized se valuation tools used by Morningstar's equity analysts. In this docu overview of how the Morningstar Rating for stocks is derived, and that feeds into our coverage of stocks.

Exhibit 1: Morningstar Research Methodology





acquar	ie's Di	versifi	ed Bu	isiness	Delivers	Again	with
trong 1	H18 P	rofits.	FVE 1	Increas	ed to AU	D 96	

David Ellis Morningstar Analyst

Another strong result for Australia's largest global asset manager and investment bank, with nomost Macquarie Group's first-half fiscal 2018 profit up 19% and 7% sequentially to AUD 1.2 anc is upgraded 'to be slightly e with PY17." In Macquarie jing un to 10% and we increases

Research Publication Date: 27 Oct 2017 | 4:10PM | Macquarie's Diversified Business Delivers Again with Strong 1H18 Profits. FVE Increased to AUD 96

sequentially to AUD 1.2 billion. Fiscal 2018 earnings guidance is upgraded "to be slightly up on PY17" from "broadly in line with PY17." In Macquarie speak, "slightly up" means anything up to 10% and ve increase our fiscal 2018 NPAT forecast modestly to AUD 2.42 billion, reflecting a lover tax rate and higher performance fees. We now expect total dividends of AUD 5.00 per share up from AUD 4.90 previously. If achieved, our forecast fiscal 2018 NPAT is 9% higher than fiscal 2017. The combination of stronger near-term earnings and a more positive medium-term outlook increases our fair value estimate 3% to AUD 50 per share.

Higher performance fees from Macquarie Asset Management, or MAM, offset the lower-than-expected profit contributions from the two capital markets-facing businesses. Macquarie's three socalled annulity or pon-market-facing businesses are really.

arnings 🖲 Morningstar Anal				
arnings - Morningstar Analy	o3/16(a)	03/17(a)		03/19(e)
IPAT (\$m) 🔋	2,063.0	2,217.0	2,417.6	2,529.3
PS (c) 🖲	619.0	644.5	710.3	743.2
PS Change (%) 🆻	23.2	4.1	10.2	4.6
Div Payout Ratio % 🖲	64.6	72.9	70.4	68.6
0PS (c) 🆲	400.0	470.0	500.0	510.0
ranking (%) 🖲	40.0	45.0	45.0	45.0
Grossed-Up DPS (c) 范	468.6	560.6	596.4	608.4
Grossed-Up Yield % 🕫	6.1	7.1	6.1	6.2
Dividend Yield % 范	5.2	6.0	5.1	5.2
E Ratio (x) 🖲	12.5	12.2	13.8	13.2
wg. Price/Price (\$) 🖲	77.34	78.81	97.75	97.75

Print this page 📇

Investment Perspective (Last Updated: 11-69-2017)<sup>(8)</sup> Macquaric's global business model has successfully navigated the operational and capital market headvinds affecting other larger investment banks. Despite Macquarie being subscale compared with global peers, the firm has successfully replaced the significant revenue streams previously sourced from the highly profitable satellite-fund business model. Long-heid strengths of adaptability, variable costs, a solid balance sheet, and capable management offset volatile market conditions and place the group in a strong position to leverage the market rebound. Funds management, corporate lending, and asset financing are strong performers, delivering lower-risk income at the same time that Macquarie's market-dependent businesses start to recover. Further growth the market-found investment banking businesses.

#### **Morningstar's Manager Research**

Morningstar's Manager Research covers LICs, ETFs and Managed Funds. We provide our forward looking qualitative Morningstar Analyst Rating along with a detailed research reports. Our full analyst report includes our view of the role that the fund or ETF can play in a diversified portfolio as well as our assessment of the investment team, investment process and the various fees that investors are charged.

Funds Research 7 | ETFs Research 7 | LICs Research 7

Vanguard US Total Market Shares Index ETF VTS | 🛂 Gold

#### Listed Investment Company Research Report

Milton Corporation Limited MLT

is MacMillan | 25 Oct 2017 | 📇 | In

### Page 1 of 2

Morningstar Take Mitton Corporation (MLT) is a listed investment company possessing four solid characteristics in stability, reliability, consistency and low frees, attivutor and CO Frapp Goals. Signs their and the stability of the stability of the stability of the game when It comes to Mitton's investment pricess, which has changed little over more than 50 years; is focused on Mitton's investment protection of the stability of the stability of the dividends annually to sharcholders. The investment them comprises the highly shall addition, Gocto Heverages the knowledge and experience of Mitton's board of directors, via the investment committee, to review stock recommendations. The investment team's nole is to monitor the portfoli while searching for well-managed companies which have a history of particular the portfoli while searching for the investment portfolio after comprehensive strength. During the year ended 30 June 2017, Chatter Hall Cong Valle RET were all added to the portfolio after comprehensive assessment by the team. While stockbroker research plays an important role in the process has resulted in a portfolio of 90-100 stocks, not aligned to any index or style, but containing significant active positions in many familiar names including Westpac, Westgamers, and Yoelnorth. We appreciate team. Morningstar Take Milton Corporation (MLT) is a listed investm

#### er Benchmark CRSP Fund Research Report

Momingstar Take Vanguard US Total Market Shares Index VTS defles just al managers have failed to outdo U.S. equity benchmarks, a change that. Exchange-traded funds are known for low co 0.05% makes VTS one of the chapaget ETFs in the world. which is more diversalid, actienting to unit-caps and stars to digitate the benchmark. This reduces transaction cost for discussion of the comparison of the transaction cost for isolation that the horthmark. This reduces transaction cost for isolation that the horthmark This reduces transaction cost for isolation that the horthmark This reduces transaction cost for isolation that the horthmark This reduces transaction cost for isolation that the horthmark the star managed since 2001. They has 1970s. The cross-lating structure may lead to estate tac to: 

#### mental View

ETF Research Report

Morningstar Take

01 Nov 2016 | Alexander Prineas

Fundamental View
The US stock market is the most liquid and deep in ...,
as measured by overall market capitalisation. The SSA
benchmark, which sticks manly to larger caps with so
US Total Markets. The VIST acck still capital activation of the SSA
benchmark, which sticks manly to larger caps. The solution of the still the still capital activation of the still benchmark, which sticks are less that the SSA benchmark, which sticks are less that the still benchmark activation of the still benchmark and the still benchmark activation of the still be

## Platinum Global Fund | 🌄 Silver International Equities - Large Caps | Tim Wong, CFA

Market Inde

Analyst Report | 16 May 2017

#### Role in Portfolio

Platinum Global's benchmark-agnostic approach and thematic tendencies typically result in a Platinum Global's benchmark-agnostic approach and thematic tendencies typically result in a portfolic that looks very little like its average rival. Platinum is happy to accumulate exposure in regions or sectors it thinks will benefit from valuation normalisation or changing industry dynamics. To mitigate the risks associated with such portfolio blasses, manager Kerr Nelsion likes to diversify across stocks extensively and manage currency exposure actively. This portfolio should, and does, look very similar to Platinum's long-running flagship strategy, Platinum International. At 31 March 2017, this portfolio was still quite small, with only about \$32 million in assets, which prevented Nelson from diversifying as extensively as he otherwise might. Still, the portfolio's overarching views are the same. It had about 20% exposure to the United States, While most rivals had 50%-60%. Instead, it favoured Asian companies, arguing that selected opportunities in China and India offer far greater value, even considering country-specific risks. Currency exposures helped offset those risks. The U.S. dollar exposure was reduced in 2015-16, but it was still 41% (including 10% in Hong Kong dollar) and the portfolio was modestry short the Chinese yuan. This strategy's diversification and risk management makes it a suitable Core global equities holding.

■ **□**| &

Add to Portfolie

#### Morningstar Take

Morningstar Take Platinum Global's exceptionally thorough and distinct investing approach remains intact. Launched In September 2014, it is very similar to Platinum International but cannot take short exposure to indexes or stocks (as per mirund guidelines). Its small asset base (about AUD 32 million in March 2017) prevents manager Kern Vellson from diversifying as broadly as be otherwise might, but that will change if assets grow. Questions about Neilson's long-term involvement ioom large, but we're heartened by proactive moves. Platinum stalwart Andrew Clifford is prominent and has the standing to sustain the high-performance cuture. The firm has promoted promising staff astutely. Neilson is still in change here and clearly in tune with the portfolio. Meanwhile, in 2016, Platinum bumped up staff remuneration with restricted stock to strengthen potential long-term incentives. To be fair, this hasn't been wholly smooth salling. We feit that the departure of portfolio manager Simon Trevett was a loss, and other departures, most notably deputy CIO Jacob Mitchell (in late 2014), have also forced the firm to recruit and did deeser into its analyter noot. That said prior

## Morningstar's Credit Research

Morningstar's Credit Research covers Hybrid securities. We provide full research reports including recommendations on new issues and on-the-run Hybrid securities. Credit Research 7

age 1 of 7   Morningstar Credit Research	_							
NABPA NAB	Convert		M  RNINGSTAR					
Security Investment Risk Medium	Leader	Page 1 of 7   Morningstar Credit Research						
Issuer Name National Australia Bank Limited Issuer Economic Moat Rating	Recomn NABPA ca yield of 4 recommer	WBCPC Wes	tpac Convertible Preference Shares					
Wide	Investm	Security Investment Risk Medium	Retain Hold as Reset Date Approaches					
Issuer Stewardship Rating Standard	NABPA ar							
Sector	unsecured of 22 Mar	Issuer Name Westpac Banking Corporation	Recommendation: Hold At current prices, we believe WBCPC is fairly valued, with a 5.14% running yield and 2.17%					
Banks Issue Date 20 March 2013	because c security tv and fully fi	Issuer Economic Moat Rating Wide	gross yield to reset. We remain confident that WBCPC will be redeemed at the reset da of 31 March 2018. With only five months until this date, we recommend investors Hold redemption.					
ssue Size AUD 1.541 million	on the 90-	Issuer Stewardship Rating	Investment Summary					
Call Date	Issuer E The Melb	Exemplary	WBCPC are fully-paid, subordinated, convertible, perpetual, transferrable, redeemable					
20 March 2019	traditional	Sector Banks	unsecured preference shares with an AUD 100 face value and scheduled conversion dat					
cheduled Conversion 2 March 2021	operations		of 31 March 2020. This is subject to exchange conditions, unless it is exchanged earlied because of a trigger event or Westpac exercising an option to call the security two year					
z March zuz i	franchise Australia E	Issue Date 23 March 2012	early on 31 March 2018. Distributions are discretionary, noncumulative and fully franke					
	a large na	Issue Size AUD 1, 189 million	with a dividend stopper. Dividends are paid semi-annually in arrears, based on the 180 day bank bill swap, or BBSW, rate plus a margin of 3.25% per year.					
		Call Date 31 March 2018	Issuer Description Westpac is Australia's oldest bank and financial services group, with a significant franchis					
		Scheduled Conversion Date	in Australia and New Zealand in the consumer, small business, corporate, and institution					
	_	31 March 2020	sectors, in addition to its major presence in wealth management. Westpac is among handful of banks around the clobe currently retaining very high credit ratings, and rank					

#### **Morningstar's Special Reports**

Morningstar publishes a number of special reports that provide in-depth analysis of individual securities, sectors and assets classes. Our special reports include monthly reports on the credit market, small-cap stocks and ETFs and our bi-annual earnings season insights and forecast reports.

\$18.6bn or 24% of the total.

Special Reports 7 | ETF Investor 7 | Credit Monthly 7



Non-cash revaluations were a highlight, benefiting from lower capitalisation rates. The consensus is capitalisation rates have either bottomed or are

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Snapshot	News & Opinions	Intraday	Gain/Loss	📴 Funda	imental	😰 Insights		
Name				Ticker		Current Price(\$)	Day Change(\$)	Day Change (%)
AGL Energy	y Ltd			AGL		25.160	0.220	0.88
AMP Ltd				AMP		5.055	0.035	0.70
APA Group	1			APA		8.670	0.000	0.00
Charter Ha	all Retail REIT			CQR		4.050	0.030	0.75
Commonw	ealth Bank of Au	stralia		CBA		77.780	0.370	0.48
National Au	ustralia Bank Ltd			NAB		31.880	-0.070	-0.22
News Corp	DR			NWS		18.270	0.080	0.44
Platinum A	sset Managemen	t Ltd		PTM		7.270	0.010	0.14
Scentre Gr	oup			SCG		4.030	0.030	0.75
Sonic Heal	thcare Ltd			SHL		21.760	0.060	0.28
Spark New	Zealand Ltd			SPK		3.280	-0.030	-0.91

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Tracking 📴 My View My Performan		e 💿 Portfolio X-Ra	y 🗈 Rep	oorts	đ		
Overview	Details Stock Intersection						
% Fund Assets	Underlying Stocks Holdings	Ticker Symbol	% of Portfolio Net Assets	Sector	Country	Data as at	
	BHP Billiton Ltd	BHP	7.62	*	AUS		
7.79	Ausbil Australian Active Equity	6117	2.84	_		30-09-2017	
100.00	BHP Billiton Ltd	BHP	2.83				
5.99	Schroder Australian Equity Fund	794	1.95			31-05-2017	
	Rio Tinto Ltd	RIO	6.04	æ.	AUS		
100.00	Rio Tinto Ltd	RIO	4.49				
4.78	Schroder Australian Equity Fund	794	1.56			31-05-2017	
	Westpac Banking Corp	WBC	4.99	<b>ي</b> لي	AUS		
8.57	Ausbil Australian Active Equity	6117	3.13			30-09-2017	
5.73	Schroder Australian Equity Fund	794	1.87			31-05-2017	
	National Australia Bank Ltd	NAB	4.90	<b>ي</b>	AUS		
8.14	Ausbil Australian Active Equity	6117	2.97			30-09-2017	
5.85	Schroder Australian Equity Fund	794	1.90			31-05-2017	
100.00	National Australia Bank Ltd	NAB	0.02				
	Commonwealth Bank of Australia	CBA	4.45	ي ا	AUS		
7.15	Ausbil Australian Active Equity	6117	2.61			30-09-2017	



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